



California
Star Ball

64th CALIFORNIA STAR BALL

November 28th – 30th, 2025

Vendor Agreement

Vendor Name					Phone		
Contact Name					Email		
Address							
City		State		Postal Code		Country	
Products Offered							

California Star Ball – Vendor Information

Hilton Beachfront Resort, Santa Barbara, CA

November 28–30, 2025

We are delighted that you will be joining us for the 2025 California Star Ball at the Hilton Beachfront Resort in beautiful Santa Barbara, California. This year's competition begins the afternoon of **Friday, November 28th** and concludes the evening of **Sunday, November 30th**.

We are still finalizing the vendor area layout. Please return the attached form as soon as possible, and we will make every effort to accommodate your needs.

Vendor Guidelines

- A. **Electrical Power** – A limited amount of power may be provided by the hotel. Vendors must arrange any additional needs directly with the hotel. We will try to place you near outlets, but please bring your own extension cords, power strips, and professional-grade tape for securing cords.
- B. **Banners** – Each vendor may display one banner in front of or behind their booth.
- C. **Commission & Fees** – All vendors shall pay the greater of **\$500 or 10% commission** to “California Star Ball” on gross sales, along with a completed tally sheet. These are due no later than **Sunday, December 1, 2024**.
- D. **Telephone / Internet** – Vendors are responsible for arranging services with the hotel.
- E. **Shipping & Storage** – Vendors must coordinate shipping, storage, and related fees directly with the hotel. Shipping/receiving details will be provided once contracted.
- F. **Setup & Breakdown** – Vendors must be fully set up before the first session and remain until the final session concludes. Load-in/load-out times will be confirmed 30 days prior.
- G. **Insurance** – Upon request, vendors must provide Dance Junkie Productions, Inc. (dba California Star Ball) with a certificate of general liability insurance.
- H. **Compliance** – Vendors are responsible for adhering to all federal and state laws, rules, and regulations governing employment and sales.



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- I. **Security** – Overnight security will be arranged, and costs divided among vendors (minimum **\$100 per vendor**). Dance Junkie Productions, Inc. is not responsible for loss, theft, or damage at any time.
- J. **Hotel Stay** – All vendors and staff must stay at the Hilton Beachfront Resort for the duration of the event.
- K. **Participation** – Dance Junkie Productions, Inc. is not liable if a vendor cannot participate or display goods for any reason.

Additional Information

- To take advantage of our group rate, call the Hilton directly at **800.879.2929** and request the “California Star Ball Rate.” Please inform us if you encounter any issues.
- Contact the hotel directly to coordinate any additional needs.

We look forward to working with you and making this year’s event a success!

Sincerely,
David Alvarez, Organizer

Please sign one copy of this agreement and send via email to john@californiastarball.com, or to fax (808) 356-0651 or mail to California Star Ball, 115 Via Lee, Santa Barbara, CA 93111.

Accepted:

Vendor/Concessionaire

Date: _____



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Vendor Tally Form

Vendor Name

Contact Person

Phone/email

Vendor Fee

\$ 500.00

-OR-

Total Sales

\$ x 0.10

Total Due (the greater of the Vendor Fee OR 10% sales)

Shared Security Fee (minimum)

\$100

GRAND TOTAL DUE

Payment Due by end of the event on on Sunday, November 30th, 2025

Make Checks Payable to:

California Star Ball

115 Via Lee

Santa Barbara, CA 93111

Credit Cards Accepts. A 3% Service Fee will be added to all CC charges

VENMO is also accepted - @hsb21