



California
Star Ball

62nd CALIFORNIA STAR BALL
November 24th – 26th, 2023

Vendor Agreement

Vendor Name					Phone		
Contact Name					Email		
Address							
City		State		Postal Code		Country	
Products Offered							

We are pleased that you will be attending the 2023 California Star Ball to be held at the Hilton Beachfront Resort in the beautiful Santa Barbara, CA. This year's competition is scheduled to begin the afternoon of Friday, November 24th, and end on the night of Sunday, November 26th.

We are still in the process of determining the layout of the space assigned for vendors. Please return this from as soon as possible and we will make every effort to accommodate your needs.

The following shall apply to all vendors:

- A) Electrical Power: A limited amount of power may be provided by the hotel. The vendor is responsible for working with the hotel to procure any additional needs. We will do our best to have you as close as possible to wall outlets. We recommend you bring your own extension cords and power strips to avoid having to rent them from the hotel. Please bring your own professional tape to secure any cords.
- B) Banners: each vendor may display one banner in front of or behind their booth.
- C) Commission on sales and vendor fees: all vendors shall pay the greater of \$500 or 10% commission to "California Star Ball" on gross sales and shall complete a vendor tally sheet. The commission and tally sheet are due no later than the end of the day Sunday, September 26th, 2023.
- D) Telephone / Internet: The vendor is responsible for working with the hotel to procure any needs.
- E) Shipping of Goods: The vendor is responsible for working with the hotel regarding any storage needs and shall pay for any shipping and/or storage costs. Shipping and receiving information will be sent to you once contracted.
- F) We ask that all vendors be completely set up by the start of the first session and remain in place until the final session is finished.
- G) Certificate of Insurance: Vendors shall supply Dance Junkie Productions, Inc. with insurance certificate showing general liability insurance coverage upon request.
- H) Vendor shall be responsible for complying with all federal and state laws, rules, and regulations governing the sale of goods and services.



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- I) We will arrange overnight security and the costs will be divided by the number a vendors displaying at the event. The minimum fee will be \$100 per vendor. However, Dance Junkie Productions, Inc. is not responsible for any loss, theft, or damage to any of the vendor's property at any time before, during, or after the event.
- J) All vendors and their staff must stay at the Santa Barbara Beachfront Hilton hotel for the duration of the event.
- K) Estimated load in and load out times will be confirmed 30 days prior. We ask that all vendors be completely set up by the start of the first session and remain in place until the final session is finished.
- L) Dance Junkie Productions, Inc will not be responsible if vendor is unable to participate or display goods at the event for any reason whatsoever.

Some other useful information:

- If you would like to take advantage of our group room rate at the Hilton, please call the hotel directly at **800.879.2929** and ask for the Hawaii Star Ball rate or go to [Book your group rate for California Star Ball 2023](#)
- Contact the hotel to coordinate any additional needs.

We look forward to having you officiate at this year's event!

Sincerely,
David Alvarez, Organizer

Please sign one copy of this agreement and send via email to john@hawaiistarball.com, or to fax (808) 356-0651 or mail to California Star Ball, 115 Via Lee, Santa Barbara, CA 93111.

Accepted:

Vendor/Concessionaire

Date: _____



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Vendor Tally Form

Vendor Name

Contact Person

Phone/email

Vendor Fee

-OR-

Total Sales

 x 0.10

Total Due (the greater of the Vendor Fee OR 10% sales)

Shared Security Fee (minimum)

GRAND TOTAL DUE

Payment Due by end of the event on on Sunday, September 26th, 2023

Make Checks Payable to:

**California Star Ball
115 Via Lee
Santa Barbara, CA 93111**

Credit Cards Accepts. A 3% Service Fee will be added to all CC charges

VENMO is also accepted - Inquire with John or David, your organizers.